

### **Provisional Calendar 2008-2010**

**August 18th, 2008**

Arrive Kildangan Stud, County Kildare, Ireland. Commence training next day.

**October 31st, 2008**

Arrive Dalham Hall Stud, Newmarket, England. Commence training next day.

**December 18th, 2008 to January 4th, 2009**

Holiday.

**January 5th, 2009**

Arrive Lexington, Kentucky, USA. Commence training next day.

**July 22nd, 2009 to August 16th, 2009**

Holiday.

**August 17th, 2009**

Arrive Hunter Valley, New South Wales, Australia. Commence training next day.

**December 18th, 2009 to January 2nd, 2010**

Holiday.

**January 2nd, 2010**

Arrive Dubai, United Arab Emirates. Commence training next day.

**April 4th, 2010**

Arrive Kildangan Stud, County Kildare, Ireland. Commence training next day.

**July 9th, 2010**

Graduation at Dalham Hall Stud, Newmarket, England.

## Syllabus

### **Introduction**

Darley Flying Start is a two year full-time management training programme for the thoroughbred industry. It combines a dynamic range of lectures, visits and hands-on experience. There is continual assessment throughout the course which includes appraisals and a challenging series of projects, assignments and examinations on the theoretical and practical material covered. Darley Flying Start has developed links with established universities and training providers worldwide who deliver and certify business and equine modules. Trainees who reach the standard required will be awarded the Flying Start Diploma on completion of the course.

### **Horse Management**

Practical horse management takes place in Ireland, England, Kentucky, Australia and Dubai. Trainees are involved in the running of thoroughbred breeding and racing operations at each location. This includes daily care of horses along with some exposure to the administration and management aspects involved. There are skills assessments in the areas of horse care and handling, veterinary and farriery.

### **Business Management**

Management modules are delivered in blocks throughout the programme culminating in an enterprise and business planning skills module. Trainees develop a broad range of management skills and produce their own business plan as a final assignment.

### **Thoroughbred Industry**

Lectures are scheduled to take place in each country. These are delivered by Darley personnel, professional training providers and by industry leaders in the relevant topics.

### **Visits and Work Placements**

To broaden the scope of the course trainees are exposed to as much of the industry as possible at each location. This entails visits to studs, training yards, sales complexes, racecourses, veterinary hospitals and research facilities. Key personnel at these locations give a behind the scenes insight into the inner workings of their operations. Individual work placements are organised for trainees throughout the course.

There is a significant element of self-study of prescribed course materials.

## **Horse Management Modules**

### **Practical Horsemanship**

Horse Handling  
Stable Management  
Grooming  
Clipping  
Health Care and Bandaging  
Feeding and Exercise Routines  
Horse Transportation  
Fitting Saddlery  
Yearling Breaking  
Health and Safety  
Conformation Evaluation

### **Sales Preparation**

Yearlings  
Broodmares and Foals  
Two-Year-Olds In Training  
Sales Conditions  
Sales Consignments

### **Racehorse Training**

Racehorse Management  
Fitness Programmes  
Racing Injuries and Lameness  
Therapies and Rehabilitation  
Track Surfaces  
Race Conditions and Race Planning  
Handicapping and the International Classifications

### **Stud Management**

Care of Mares and Foals  
Foaling  
Teasing and Documentation  
Stallion Care  
Pasture Management  
Stallion Psychology and Management  
Design of Stud Facilities  
Waste Management  
Stud Administration and Records  
Nomination Sales

### **Veterinary**

Anatomy and Physiology  
Fertility and Reproduction  
Routine Veterinary Care  
Exercise Physiology  
Clinical Pathology  
Radiography  
Equine Surgery and Aftercare  
Wind Soundness  
Orthopaedic Problems of the Young Horse  
Blood Analysis  
Dystocia  
Equine Neonatal Care  
Equine Dentistry  
Equine Physiotherapy  
Import, Export and Quarantine Regulations

## **Nutrition**

Chemical Composition of Feeds  
Digestive System  
Ration Formulation  
Feeding for Performance  
Body Condition Scoring and Horse Weight Management

## **Farriery**

Anatomy of the Leg and Foot  
Practical Foot Care and Shoeing  
Corrective Farriery  
Shoeing the Problem Horse

## **Pedigree Analysis**

Pedigree Conventions and Catalogue Standards  
Pedigree Evaluation  
Pedigree Databases  
Stallion Statistics and Stallion Selection  
Mating Decisions

## **Business Management Modules**

### **Finance**

Bloodstock Accounting and Taxation  
Funding, Loans and Banking  
Budgets and Management Accounts  
Financial Statements  
Bloodstock Valuations  
Currencies and Fund Transfers  
Employee Pensions and Benefits

### **Human Resource Management**

Legal Issues  
Recruitment and Selection  
Training and Development  
Motivation and Retention  
Conflict Resolution  
Appraisals  
Health and Safety  
Customer Management

### **Information Technology**

Microsoft Windows  
Computer Networks  
Horse Management Software  
Website Design  
Digital Photography and Photoshop

### **Legal/Insurance**

Legal Issues in Breeding and Racing  
Stallion Contracts and Syndicate Agreements  
Equine Mortality and Fertility Insurance  
Property and Personal Insurance  
Employer's and Public Liability Insurance  
Property Transactions  
Dispute Resolution

## **Marketing and Advertising**

Principles of Marketing and Advertising  
Market Research  
Advertising  
Promotion  
Sales  
Marketing Horses to Domestic and International Buyers  
Stallion Performance Statistics and Marketing

## **Enterprise Development**

Enterprise Skills  
The Business Plan  
Sourcing Finance  
Company Structures  
Running a Successful Business  
Business Ethics

## **Personal Development**

Communication Skills  
Presentation Skills  
Psychology of Success  
Personal Development Planning  
Career Planning  
Leadership Skills  
Negotiation Skills  
Occupational First Aid

## **Thoroughbred Industry Module**

International Breeding and Racing  
The Economics of the Horse Business  
Racing Administration  
Industry Associations  
Regulation of Racing  
Roles and Responsibilities of Racing Officials  
Shuttle Stallions  
Industry Statistics  
Thoroughbred Auctions  
Bloodstock Agency  
Racecourse Management  
Bookmaking and Betting

## **Certification**

University College Dublin, Ireland  
University of Kentucky, USA  
University of Arizona, USA  
BHEST, UK  
TAFE, Australia  
Order of Malta, Ireland